

Re. Vacancy for DACH Account Executive

Dear Mr./Ms. (Last Name):

I read with great interest about the position currently available at (Company Name) as the DACH Account Executive. With over ten years of experience in the telecom industry as an account manager, I am seeking a new challenge where a company can benefit from my proven track record on developing and executing successful sales plans and achieving targets through a well-developed pipeline strategy.

As you will see from my resume, I have accomplished the following goals most recently:

- Increased turnover in the well-established market of smartphone sales by 30% over the past 3 years
- Developed a sales strategy that was singled out and used as a model for the entire sales team
- Forecasted demanding sales target projections within a 5% margin of error
- Worked as a deputy team manager over a period of 3 months, developing my managerial skills
- Oversaw several projects simultaneously and saw them through from start to finish

Being fluent in English and French, I can confidently make presentations to C-level executives and would enjoy communicating and collaborating with colleagues based in other European subsidiaries. I am used to traveling 50% and understand how to organize my schedule to maximize my time in and away from the office.

Your opportunity represents career advancement for me, with an international perspective and responsibilities not offered in my current role. With a strong commitment to high ethical and professional standards as well as a flexible, creative and pro-active approach to meeting and exceeding client expectations, I strongly believe I could make a significant contribution to the [Company Name] team.

I would welcome the opportunity of discussing my qualifications with you in greater detail. If you wish to schedule an interview in person or by phone, please feel free to contact me.

Thank you in advance for your time and consideration.

Yours sincerely,

(Signature)

(First and Last Name)